

West Michigan Emergency Services switched to Essential Billing Strategies in July 2010, and we are extremely pleased that we made the change. Suzi Hall and her staff have over 25 years experience in physician billing, specializing in Emergency Medicine. EBS provides top tier professional billing services, while maintaining a friendly, personalized business relationship. **EBS has reduced our billing costs by almost 30%, while improving our collections by 10% per chart.**

If you have any qualms about your current billing service, I would strongly recommend switching to Essential Billing Strategies.

Gerald Buchanan MD  
West Michigan Emergency Services

**I have found Essential Billing Strategies to be the most professional and expedient billing service I have ever worked with.** Your agency not only says it will do it, but you most definitely deliver.

Thomas D. Dotson, General Manager  
Lakeshore Home Health Care Services Inc

Essential Billing Strategies is our billing company. We have a busy orthopedic practice with many challenging coding and billing issues. They are always available to answer our questions and are a pleasure to work with. **They go the extra mile to collect all possible revenue, have knowledgeable coders and a friendly, professional staff.**

We highly recommend them and are very happy with the attention given to our account and our patients.

Amy Failla  
Office Manager  
Center for Hand & Extremity Reconstructive Surgery, PLC